



IT Service Provider Implements Taridium's ipbx Enterprise VoIP Platform to Support Growth

LEWES, Del., July 31, 2007 – Taridium LLC, a next-generation VoIP solutions provider for both enterprises and service providers, announced today that T4G Limited, a project-based provider of information technology (IT) services, has implemented Taridium's ipbx enterprise VoIP platform, effectively giving T4G an open-standards solution with the reliability of non-stop hardware, 24x7 monitoring and software support.

T4G called on Taridium's ipbx solution after it experienced significant growth, added offices and increased its telecommunication expenses – essentially outgrowing its Windows PBX. T4G's existing system was adequate for its Toronto headquarters, but its proprietary nature, lack of expansion and interconnection meant it was no longer an appropriate solution for the growing IT provider.

“It was imperative to find a new standards-based PBX solution that managed all of our locations while supporting our remote and expanding employee base,” stated Geoff Flood, president and co-founder of T4G.

T4G recognized that the success of its business required a new communications infrastructure that used VoIP (Voice over Internet Protocol) and supported SIP (Session Initiation Protocol).

“In my research I came across several SIP-based solutions from the major telecommunications vendors,” stated Michael Cottenden, CTO and co-founder of T4G. “The cost for those solutions was around \$200,000. T4G is a value-conscious organization and these solutions were definitely not in line with our corporate values.”

The next logical step for T4G was to look at an open-source solution. The IT company spent a great deal of time researching vendors, but in the end, T4G concluded that an open source and standards SIP/IAX-based solution would allow the company to grow effectively without the risks associated with a proprietary solution.

Ultimately, Taridium's ipbx enterprise VoIP platform offered T4G the open-standards solution it needed and the reliability of non-stop hardware, 24x7 monitoring and software support.

Cottenden explained that T4G wanted a solution that “could still offer us the flexibility of full access to the dialplan and, most importantly, a Web interface for the employee. Most of our employees are in the office one day and at a client site the next. That means employees require the ability to modify their own call routing on a daily basis. The features of the Taridium ipbx product are exactly what we were looking for. The Taridium team provided us with a clean remote installation of the ipbx software, and we



were up and running in a very short time. Their built-in phone provisioning makes deploying SIP phones a breeze.”

About Taridium

Taridium focuses on medium to large open source VoIP deployments, combining the advantages of open source software with high-availability hardware to deliver unparalleled price-to-performance ratios.

About T4G

T4G Limited is a full-service, project-based information technology services company founded in 1996. T4G believes in The Intelligent Application of Technology where less can be more, where innovation leads to opportunity, and where a culture of commitment always strives to exceed customers' expectations.

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